







Economic Impact of hearing loss: the different systems of hearing management

Mark Laureyns

European Association of Hearing Aid Professionals – Brussels - Belgium CRS (Amplifon Centre for Research & Studies) – Milan - Italy Thomas More University College – Audiology Dept – Antwerp - Belgium



www.aea-audio.org











Self-Reported Hearing Loss

- Includes Awareness: If you experience and report hearing problems you're more likely to take action
- Available for more countries EuroTrak JapanTrak MarkeTrak
- Empowers people your experience & your needs

+/- 10%

7 < > 12%



Measured Hearing Loss

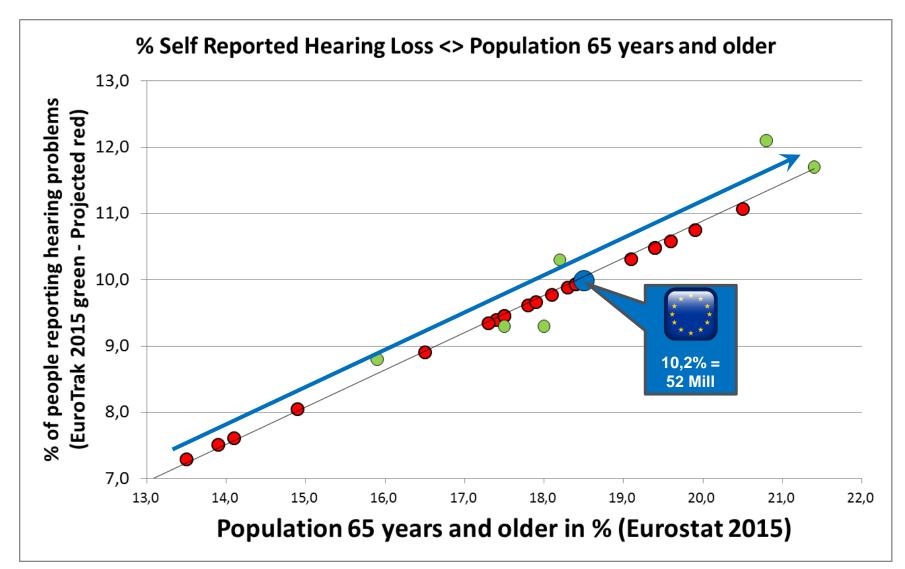
- The Audiogram: Assess when you start to hear soft pure tones
- Many different definitions of hearing loss: *Mild Hearing Loss Disabling Hearing Loss WHO EC ASHA Can leads to confusing numbers*

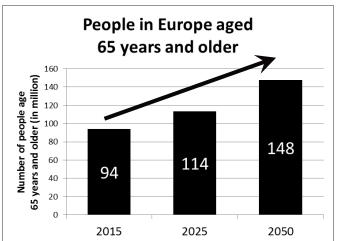
+/- 16%

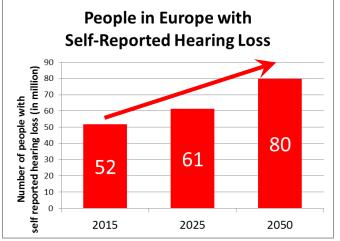
3 < > 27%











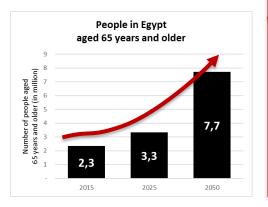


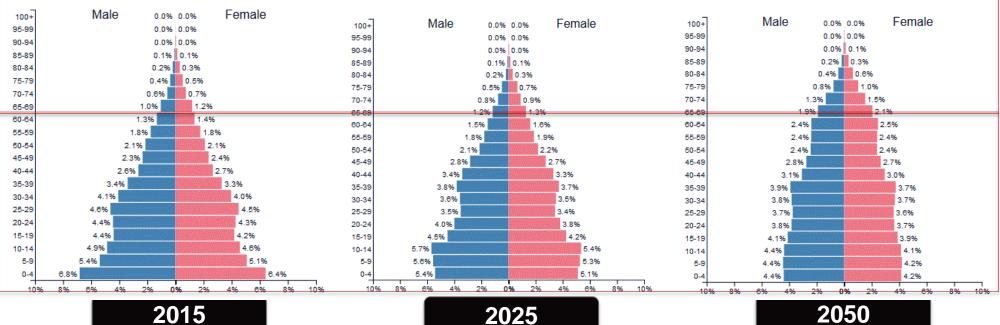




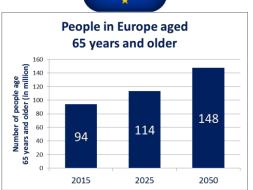




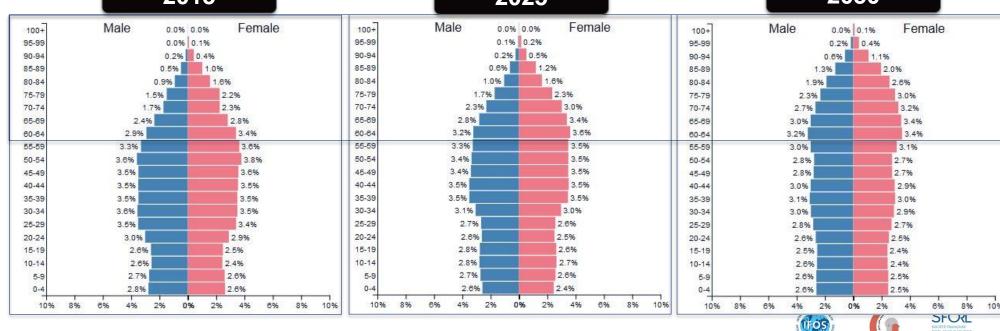








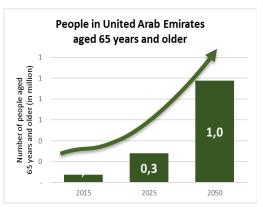
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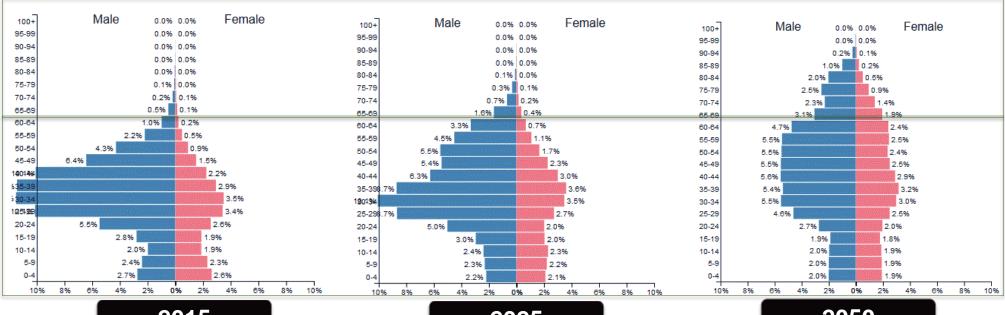




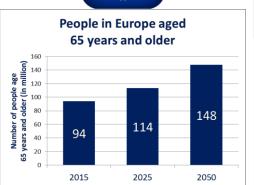




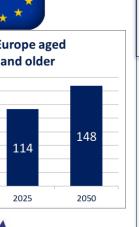








European Association of Hearing Aid Professionals



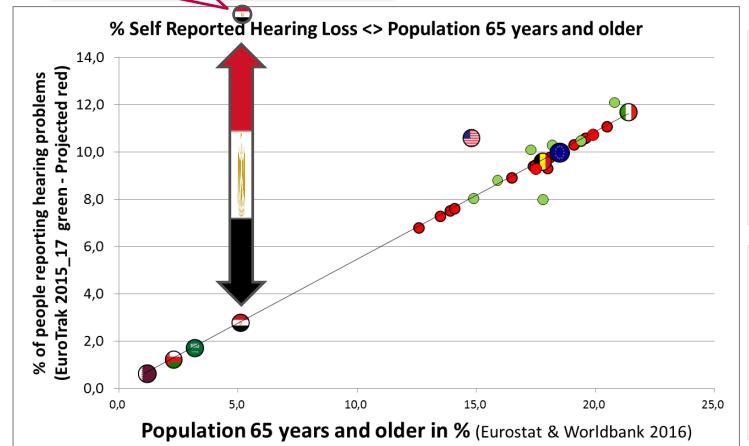






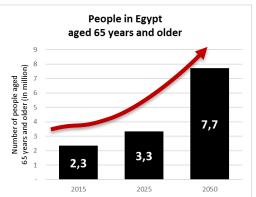
Prevalence and patterns of hearing impairment in Egypt: a national household survey

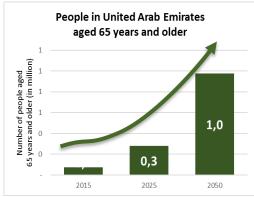
O. Abdel-Hamid, O.M.N. Khatib, A. Aly, M. Morad and S. Kamel

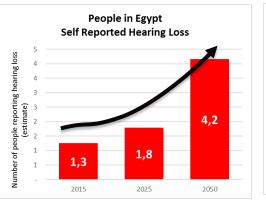


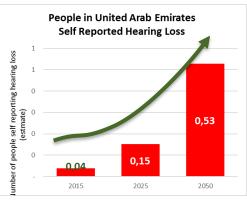


















Source of basic data: EuroTrak 2015/18

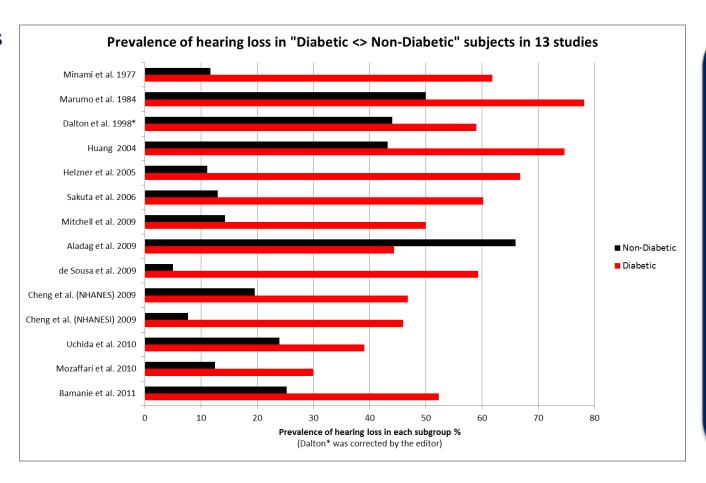


Specific focus for Middle East: Relation Diabetes & Hearing Loss

In 2013, Horikawa et al conducted a meta-analysis

They concluded that diabetic patients were 2.15 times more likely to have hearing loss than non-diabetic patients, regardless of age.

Meta-analysis of Akinpelu et al 2014
The odds of hearing impairment were 1,91
times higher for subjects with diabetes type 2



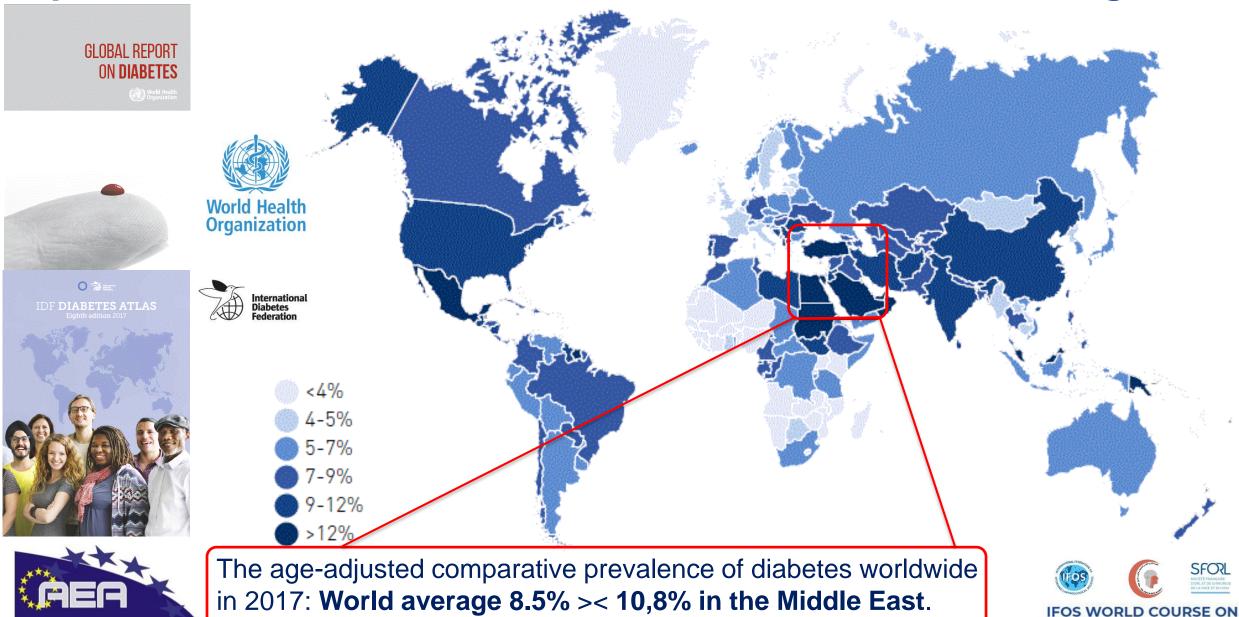
Subjects with Diabetes need a specific hearing care protocol!

More sensitive for loud sounds
Poorer recovery from noise exposure!

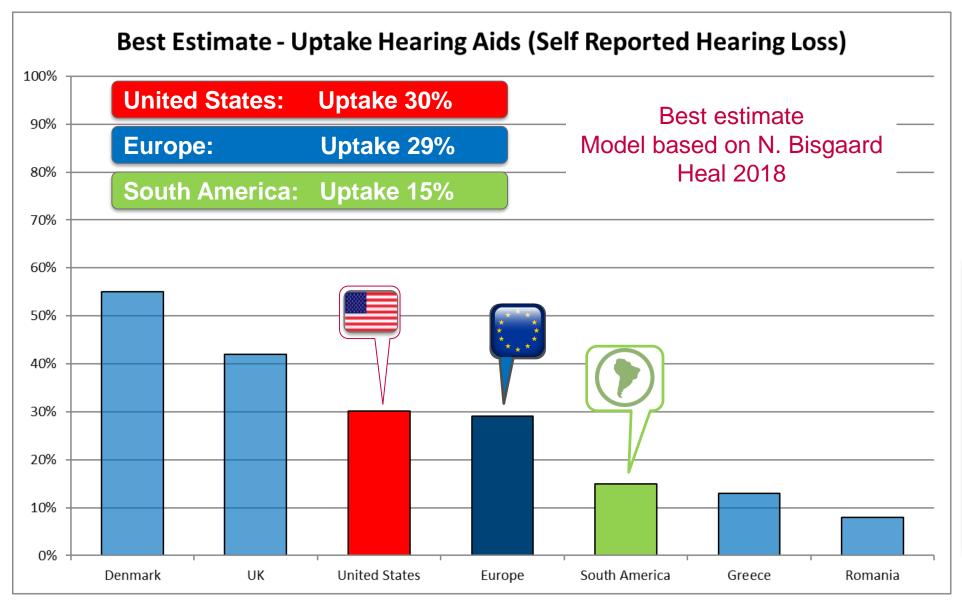




Specific focus for Middle East: Relation Diabetes & Hearing Loss



HEARING REHABILITATION



We have little or no systematic information on the uptake of hearing aids in the middle east.

Estimates vary from 1% to 10% uptake











Prevention

- Avoid Noise
- Promote safe listening
- Protect your ears
- Prevent and treat ear infections ...





Guidelines for safe listening devices/ systems





DIRECTIVE 2001/95/EC

Safety requirements to be met by European standards for personal music players







From MP3 players towards Smart Devices

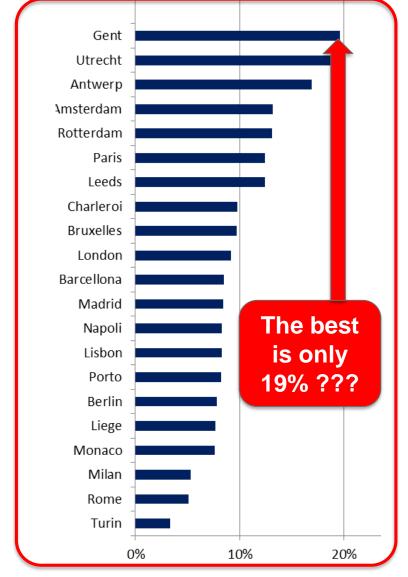








Do you use earplugs when you know that that sound level is so loud it can create hearing loss?





DIRECTIVE 2003/10/EC

85 dBA

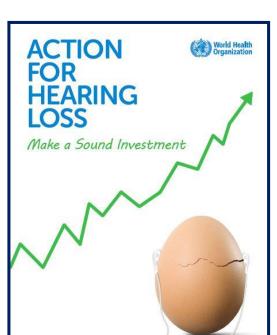
Hearing Protection Required





Awareness

- Hearing Screening
 - National paediatric screening
 - School children screening
 - Adult screening (from 50 years onwards)
 - Information Campaigns







Newborn and infant hearing screening

CURRENT ISSUES AND GUIDING PRINCIPLES FOR ACTION



Brian Lamb OBE, Sue Archbold PhD

Report and research supported by a grant from Advanced Bionics. The report is the work of the authors.





Identify hearing loss early through screening of:

- newborns
- school children
- adults above 50 years







Awareness

- Hearing Screening
 - National paediatric screening
 - School children screening
 - Adult screening (from 50 years onwards)
 - Information Campaigns





- Professional Hearing Care
- Hearing Systems & ALD's
 - Hearing Aids
 - Cochlear Implants & Other
 - Rehabilitation & Tinnitus Management

Make sure that intervention is in place

before creating awareness!

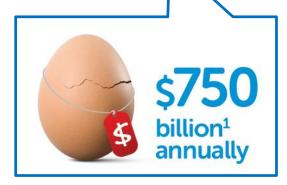




- Professional Hearing Care
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Why do we need to invest in Hearing Care?

The cost of untreated hearing loss!

Communication

- Spoken language
- Ability to communicate

Education

- Increased need for assistance
- Fewer learning opportunities

Employment

- Higher unemployment rates
- Lower wages

Social and emotional

- Social exclusion
- Dependence and dementia





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Communication

- Spoken language
- Ability to communicate

Education

- Increased need for assistance
- Fewer learning opportunities

Why do we need to invest in Hearing Care?

Communication and Education

Otolaryngology-Head and Neck Surgery

Quality of Life in Children with Hearing Impairment

Systematic Review and Meta-analysis

Lauren Roland, MD, MSCI, Caroline Fischer, Kayla Tran, more...

First Published April 26, 2016 Review Article Check for updates https://doi.org/10.1177/0194599816640485



Our analysis reveals that decreased QOL in children with HL is detected in distinct domains of the PedsQL.

These domains "school activities and social interactions" are especially important for development and learning.





- Professional Hearing Care
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Why do we need to invest in Hearing Care?

Employment

The Laryngoscope
Lippincott Williams & Wilkins, Inc., Philadelphia
© 2000 The American Laryngological,
Rhinological and Otological Society, Inc.

SPECIAL COMMUNICATION

Employment

- Higher unemployment rates
- Lower wages

Redefining the Survival of the Fittest: Communication Disorders in the 21st Century

Robert J. Ruben, MD, FACS, FAAP

People with untreated Hearing
Loss have a significant
disadvantage in communication
jobs!

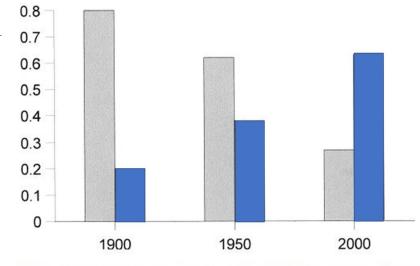


Fig. 1. Change in occupations in the United States from 1900 to 2000. Light grey bars indicate manual labor jobs, blue bars indicate communication jobs.





Employment

Lower wages

rates

- Professional Hearing Care
- Hearing Systems & ALD's

Higher unemployment

- Hearing Aids
- Cochlear Implants & Other
- Rehabilitation & Tinnitus Management

People with untreated Hearing Loss

experience significantly more listening effort

... this increases the risk of "burnout" in

communication jobs



Why do we need to invest in Hearing Care?

Employment



Research Article

Relation Between Listening Effort and **Speech Intelligibility in Noise**

Melanie Krueger, Michael Schulte, Melanie A. Zokoll, Kirsten C. Wagener, Melanie Krueger, Michael Schulte, Melanie A. Zokoll, Kirsten C. Wagener, Melanie Krueger, Melanie Krueger, Melanie Krueger, Melanie Krueger, Melanie A. Zokoll, Melanie Krueger, Melanie Krueger, Melanie A. Zokoll, Melanie Krueger, Melanie A. Zokoll, Melanie A. Zok Markus Meis, a Thomas Brand, b and Inga Holubec

Hearing Research 351 (2017) 68-79



Contents lists available at ScienceDirect

Hearing Research

Hearing Research

journal homepage: www.elsevier.com/locate/heares

Research Paper

Impact of stimulus-related factors and hearing impairment on listening effort as indicated by pupil dilation



Barbara Ohlenforst a, d, *, Adriana A. Zekveld a, b, c, Thomas Lunner c, d, e, Dorothea Wendt d, f, Graham Naylor g, Yang Wang a, d, Niek J. Versfeld a, Sophia E. Kramer a







- Professional Hearing Care
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Why do we need to invest in Hearing Care?

Employment

Employment

- Higher unemployment rates
- Lower wages





Why people with hearing loss are

By Laura Arrowsmith

36% of the people who retired early in the UK, did so because of their hearing loss!





- 3.7m working age people with hearing loss in the UK.
- 4,000 member responses and 27 in depth case studies.
- Less than half people told their colleagues, only 37% told their employer.
- 14% changed jobs as a result of their hearing loss.
- 36% who retired early did so directly because of their hearing loss









- Professional Hearing Care
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Social and emotional

- Social exclusion
- Dependence and dementia



Hearing Loss is the modifiable risk factor for Dementia with the highest impact!



Hearing Care = Prevention

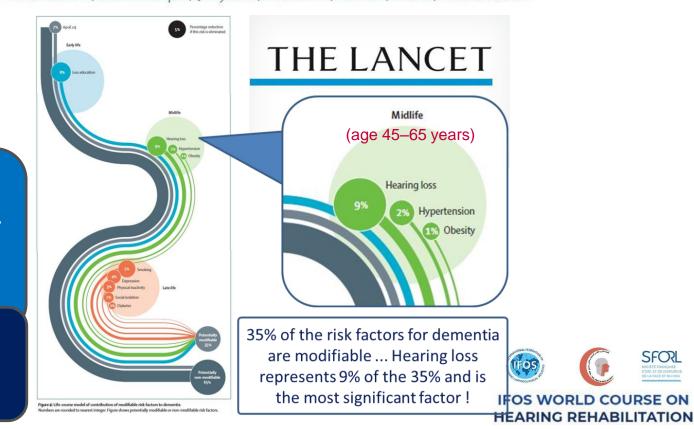
Why do we need to invest in Hearing Care?

Dependence and dementia

www.thelancet.com Published online July 20, 2017 http://dx.doi.org/10.1016/S0140-6736(17)31363-6

Dementia prevention, intervention, and care

Gill Livingston, Andrew Sommerlad, Vasiliki Orgeta, Sergi G Costafreda, Jonathan Huntley, David Ames, Clive Ballard, Sube Banerjee,
Alistair Burns, Jiska Cohen-Mansfield, Claudia Cooper, Nick Fox, Laura N Gitlin, Robert Howard, Helen C Kales, Eric B Larson, Karen Ritchie,
Kenneth Rockwood, Elizabeth L Sampson, Quincy Samus, Lon S Schneider, Geir Selbæk, Linda Teri, Naaheed Mukadam



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Why do we need to invest in Hearing Care?

Dependence and dementia

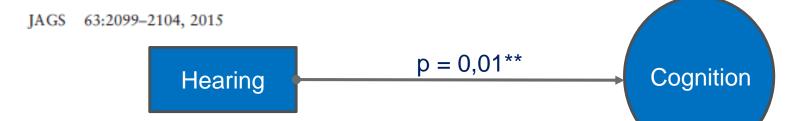
Self-Reported Hearing Loss, Hearing Aids, and Cognitive Decline in Elderly Adults: A 25-Year Study

Hélène Amieva, PhD, Camille Ouvrard, MSc, Caroline Giulioli, MSc, Céline Meillon, MSc, Laetitia Rullier, PhD, and Jean-François Dartigues, MD, PhD



Social and emotional

- Social exclusion
- Dependence and dementia



Cognition is significantly poorer for subjects with hearing loss

This team follows a cohort of 3777 subjects in Bordeaux for 25 years (they started in 1989 and will end in 2015. Every two years the run a full evaluation done by a psychologist.

 Cognition (MMS & other) significantly poorer for subjects with hearing loss (p 0,01 – adjusted for age, gender and educational level)





- Professional Hearing Care
- Hearing Systems & ALD's

Social and emotional

Hearing Aids

Social exclusion

dementia

Dependence and

- Cochlear Implants & Other
- Rehabilitation & Tinnitus Management



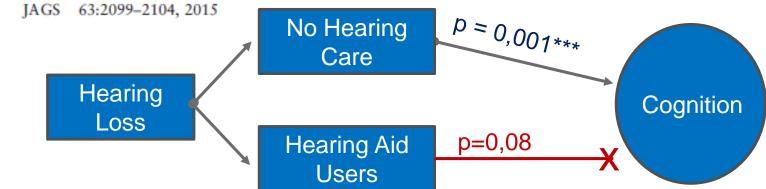
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Hearing Impaired Hearing Aid
Users did not present
Cognitive Decline (p=0,08)

They also find a <u>long term positive effect of hearing aids</u> – For the <u>hearing impaired subjects not using hearing aids</u> there was a clear <u>Cognitive Decline</u> (p < 0,001) and <u>Hearing Impaired Hearing Aid Users</u> <u>did not present Cognitive Decline</u> (p=0,08)





- Professional Hearing Care
- Hearing Systems & ALD's
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Social and emotional

- Social exclusion
- Dependence and dementia

IADL scale: phone, shopping, housekeeping, meals, laundry, domestic finances, transports, medication

Why do we need to invest in Hearing Care?

Dependence and dementia



as: J Gerontol A Biol Sci Med Sci, 2018, Vol. 00, No. 00, 1–7
doi:10.1093/gerona/gk.25





Research Article

Death, Depression, Disability, and Dementia Associated With Self-reported Hearing Problems: A 25-Year Study

Hélène Amieva, PhD, Camille Ouvrard, PhD, Céline Meillon, MSc, Laetitia Rullier, PhD, and Jean-François Dartigues, MD, PhD

Hearing

p = 0.04*

Dependence IADL

IADL Independence significantly lower for subjects with hearing loss



This team follows a cohort of 3777 subjects in Bordeaux for 25 years (they started in 1989 and will end in 2015. Every two years the run a full evaluation done by a psychologist. b

<u>IADL Independence</u> significantly <u>lower</u> for <u>subjects with</u> <u>hearing loss</u> (p 0,01 – adjusted for age, gender and educational level)

Lawton Instrumental Activities of Daily Living (IADL) Scale



- Professional Hearing Care
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Social and emotional

- Social exclusion
- Dependence and dementia

IADL scale: phone, shopping, housekeeping, meals, laundry, domestic finances, transports, medication

Why do we need to invest in Hearing Care?

Dependence and dementia

GERONTOLOGICAL
SOCIETY OF AMERICA*

cite as: J Gerontol A Biol Sci Med Sci, 2018, Vol. 00, No. 00, 1–7

doi:10.1093/gerona/glx250



Research Article

Death, Depression, Disability, and Dementia Associated With Self-reported Hearing Problems: A 25-Year Study

Hélène Amieva, PhD, Camille Ouvrard, PhD, Céline Meillon, MSc, Laetitia Rullier, PhD, and Jean-François Dartiques, MD, PhD

Hearing Loss

No Hearing p = 0.01*Users

Dependence IADL

Users

Hearing Impaired Hearing Aid
Users did not present
decreased IADL
(Independence)

They also find a <u>long term positive effect of hearing aids</u> – For the <u>hearing impaired subjects not using hearing aids</u> there was a clear <u>decrease of IADL Independence</u> (p < 0,001) and **Hearing Impaired**Hearing Aid Users did not present decreased IADL (p=0,59)



Lawton Instrumental Activities of Daily Living (IADL) Scale



- Professional Hearing Care
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Why do we need to invest in Hearing Care?

Cost-effectiveness of interventions

Global costs of unaddressed hearing loss and cost-effectiveness of interventions A WHO Report, 2017 Cochlear implants are shown to be most cost-effective when fitted at an early age.

(WHO report – 2017)

Use of hearing aids is shown to be cost-effective, especially use is continuous and accompanied by audiological rehabilitation. (WHO report – 2017)

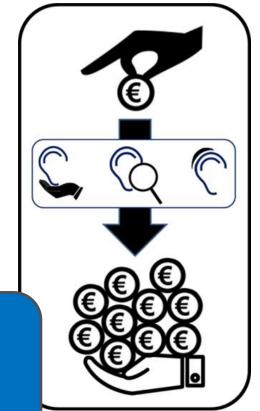




Interventions in Hearing Care (Hearing Aids & Cochlear Implants) have a return on investment of 10 to 1 (L. Hartmann – 2017)

SOCIO-ECONOMIC ASPECTS OF HEARING CARE

Laurence Hartmann, Health Economist Conservatoire national des arts et métiers Paris



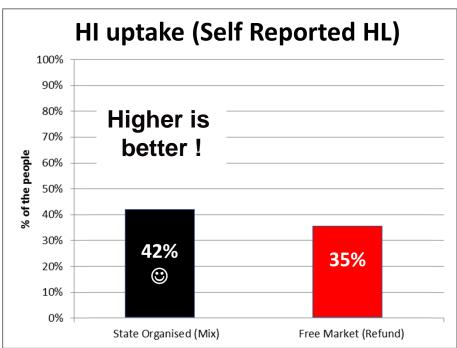


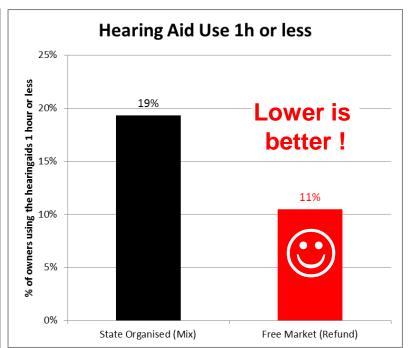
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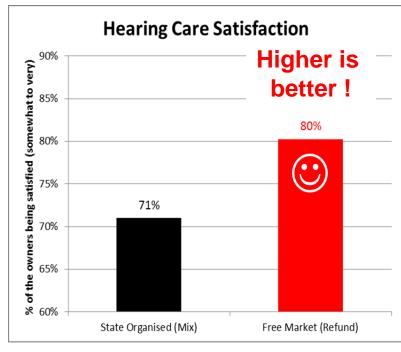


State Organised versus Free Market Hearing Care?

State Organised (Mix): Denmark – UK – Sweden – Norway Free Market (Refund): France – Switzerland – Germany - Italy







State Organised Systems lead to more people having hearing aids

Free Market Systems lead to more active use of hearing aids

Free Market Systems lead to higher satisfaction with hearing care







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State Organised versus Free Market Hearing Care?

State Organised (Mix): Denmark – UK – Sweden – Norway Free Market (Refund): France – Switzerland – Germany - Italy

Getting our numbers right on hearing loss

Published on Tuesday, 28 February 2017 13:52

Involvement of the user
Freedom of choice
Selection to cover real needs

Easy Access to Quality Hearing Care Avoid long waiting lists Continued Quality Service

Take the time and listen to the user Counselling and empathy Combine psychology & technology



Source of basic data: EuroTrak 2012 - 2018

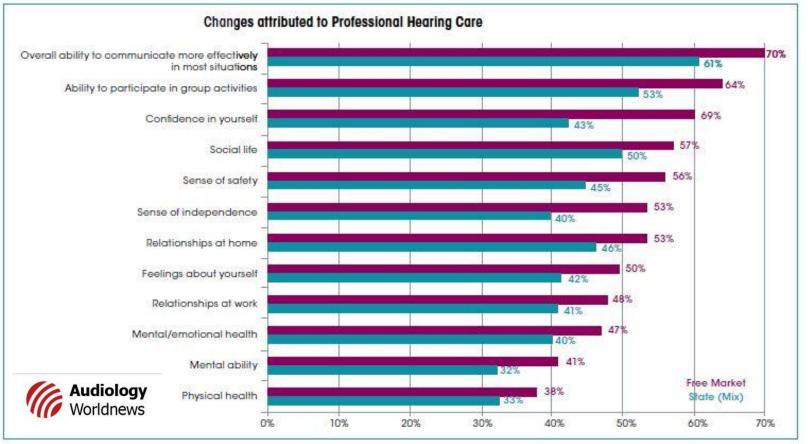


Fig5: The percentage of people indicating better or significantly better results for all the aspects mentioned attributed to the use of hearing aids (professional hearing care) – Source of basic date: EHIMA-Anovum EuroTrak

Prevention

- Avoid Noise
- Promote safe listening
- Protect your ears
- Prevent and treat ear infections ...



- A lot of standards and laws are in place or in development
- But we need to change behaviour!
- Basis for the Safe Listening WHO action
- All hearing care professionals need to be promotors

Awareness

- Hearing Screening
 - National paediatric screening
 - School children screening
 - Adult screening (from 50 years onwards)
- Information Campaigns



- Paediatric Screening needs to get the highest priority
- School screening can also be organised as self-test
- Adults screening is the new challenge ... also here self-test could be a very cost-effective intervention
- But is this always ethical? Awareness without Intervention? ... Needs to go step by step

Intervention

- Professional Hearing Care
- Hearing Systems & ALD's
 - Hearing Aids
 - Cochlear Implants & Other
- Rehabilitation & Tinnitus Management



- Hearing care is cost-effective.10 to 1 return on investment
- Education and Language development is improved
- Finding and Keeping a job is improved
- Hearing Care has to be seen as modifying a high risk factor for Dementia and Dependence





